Your Black Friday Prep List Description Completed **Tasks Notes Evaluate Inventory** Decide what to list and sell Verify available quantities Plan Sales and Discounts Decide what items to put on sale Decide what amount of discount to offer Verify item price allows for discount and still produces profit Prepare Shipping Have ample supply of shipping materials on hand Confirm and advertise holiday shipping deadlines Optimize SEO Review listings for popular keywords Update with holiday-related keywords, if applicable Create Holiday Images Update listing photos for the holidays Update shop banner, logo, and profile with holiday themes Start Early Offer Early Bird Shopper Sale Promote on social media and email list Prepare for Questions Update FAQ section with common questions and answers Create swipe files for answers to common questions Get Rest Black Friday can be exhausting so get plenty of rest!